WINPACCS®

SYMPOSIUM 2026

03 NOV. | WETZLAR | On-site and Online

Successful Collaboration with the WINPACCS Partnerbook

Marius Zynga, AWO International

WINPACCS®

ERP for Global Development

SYMPOSIUM ▪ WORKSHOP

Successful Collaboration with the WINPACCS Partnerbook



Marius Zynga

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Agenda

- **Present AWO International and myself**
- **Challenges we had**
- **How we work today**
- **Wishlist for the future**
- **Time for questions**

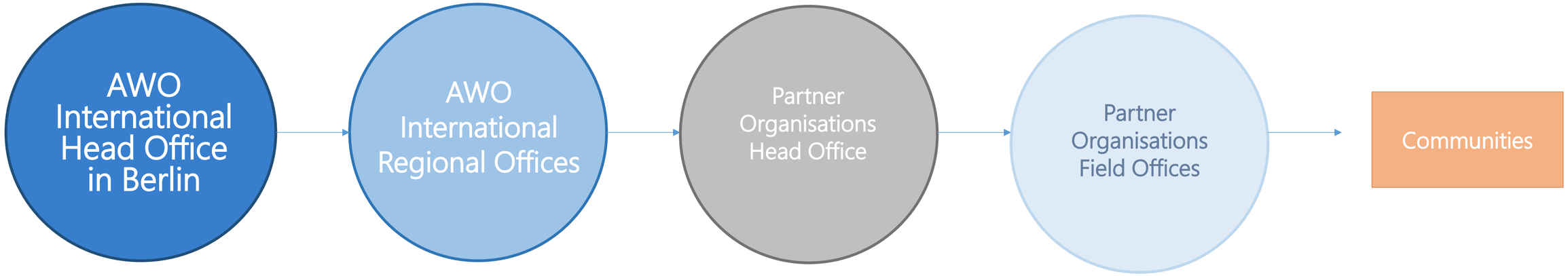


Marius Zynga
Finance & IT Officer

AWO International

AWO INTERNATIONAL & MY ROLE

Projects through partner organisations in 18 countries



→ Public funds + donations, membership fees
→ Main thematical subjects are migration, livelihood, WASH and others
→ Creating social structures for sustainability

MY RESPONSIBILITIES at AWO International

Financial Controlling | **IT Systems** | **WINPACCS**

THE INITIAL SITUATION

Challenges we faced

01

Self-developed Excel tools for Budget-Controlling

Useful and good enough at the time

02

Partner, RO and HQ each had own Controlling

Three times the same system

03

Digital vouchers in Google Drive

Multiple storage locations for different documents

04

Many E-Mails and lists

During revision

05

Replacement of digital vouchers and Excel tables

When corrections were necessary

06

Changes and modifications not traceable

Not audit proof

High effort

for review of expenses, follow-up questions and corrections as well as onboarding

Limited data safety

Little data consitancy

For example for date and currencies

WHY CHANGE WAS NEEDED

Growing requirements and number of projects made a common standard necessary

01 More efficiency needed
Less double checking

02 Audit requirements
Traceable and audit proof data

03 Reporting
Standardized and faster processing

04 Project database
Containing all relevant data

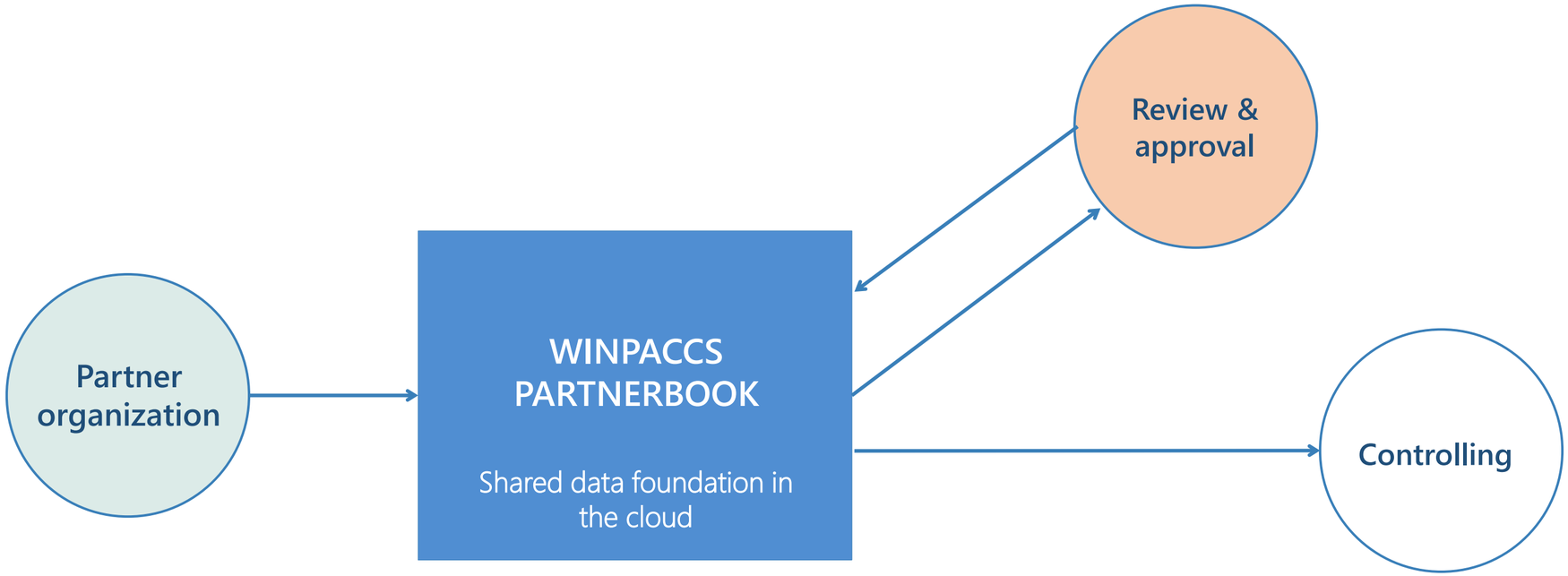
TARGET

Reliable data.
Fewer review loops.
Streamlined processes.
Overview of all projects.

"That's why we weren't just looking for another tool, but also for changing our processes."

OUR VISION

To bring the financial processes/reports onto one shared data foundation



Capture financial data directly at the source and in the cloud

A consistent structure at the source

Trace receipts and entries

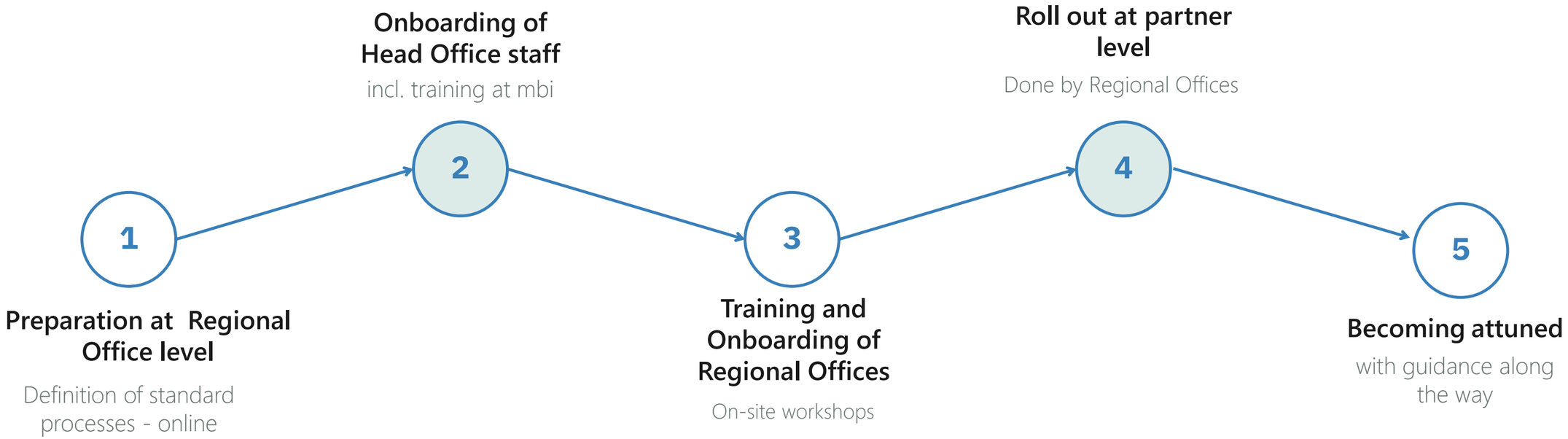
Review using the same data and with a Powerfu filter andl search function

Move forward faster

Less duplication and fewer loops

FROM CONCEPT TO ROLLOUT

The rollout step by step



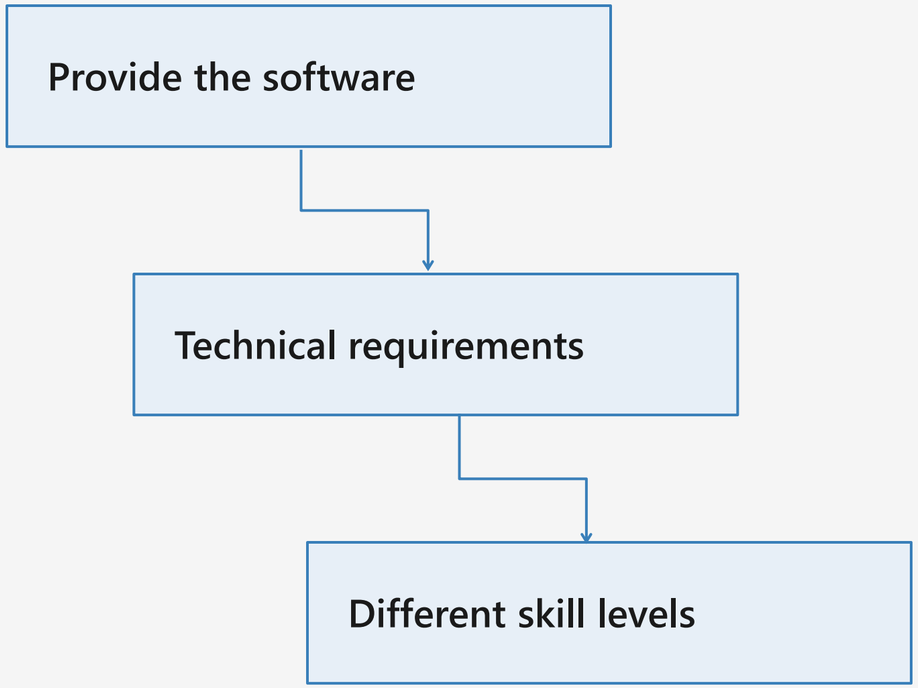
Easy to use

As complex as necessary / As simple as possible

With responsive support

THE DIFFICULTIES

The biggest challenge was and is changing ways of working



≠

Building acceptance and anchoring new routines in teams that work across different continents

The implementation was primarily a

PROCESS CHANGE

Acceptance through orientation, practice and reliable support so that staff feels safe and developes ownership

WHAT MADE THE LAUNCH SUCCESSFUL

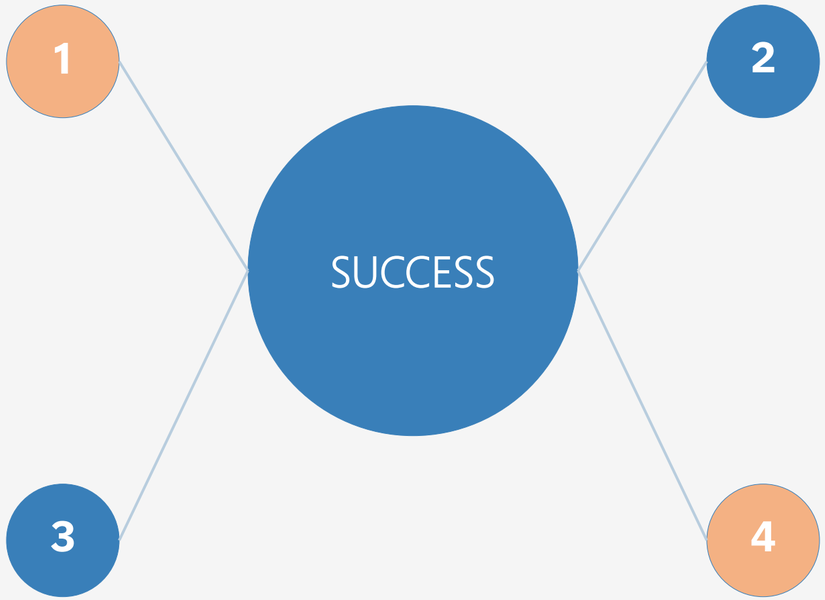
Things that made the rollout sustainable

Involve early

Our regional offices helped shape the rollout – they set up their own standard processes for the work with their partners

Hands-on training and manuals

real cases with key users instead of theory // updated manuals



Consistent support

from one contact person

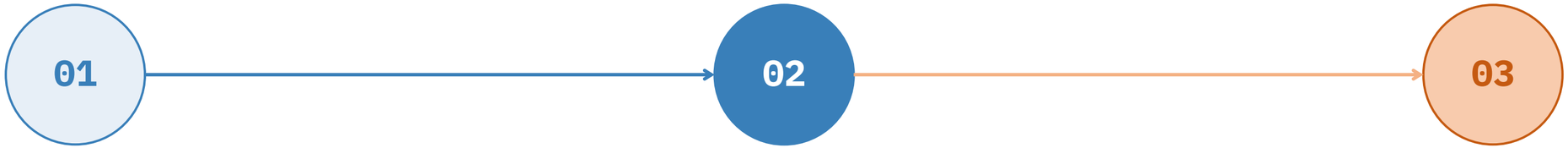
Pragmatic standards

Clear minimum standards and flexibility

Adoption becomes sustainable with participation, ownership, support and standards

HOW OUR PARTNERS WORK TODAY

We now work with our partners more consistently and from the same data foundation



CONSISTENT RECORDING In the cloud

Financial data is recorded in a more consistent structure.

CLEAR REPORTING

Requirements are clearer

CLARIFY TOGETHER

Issues can be resolved using the same data and within WINPACCS Partnerbook

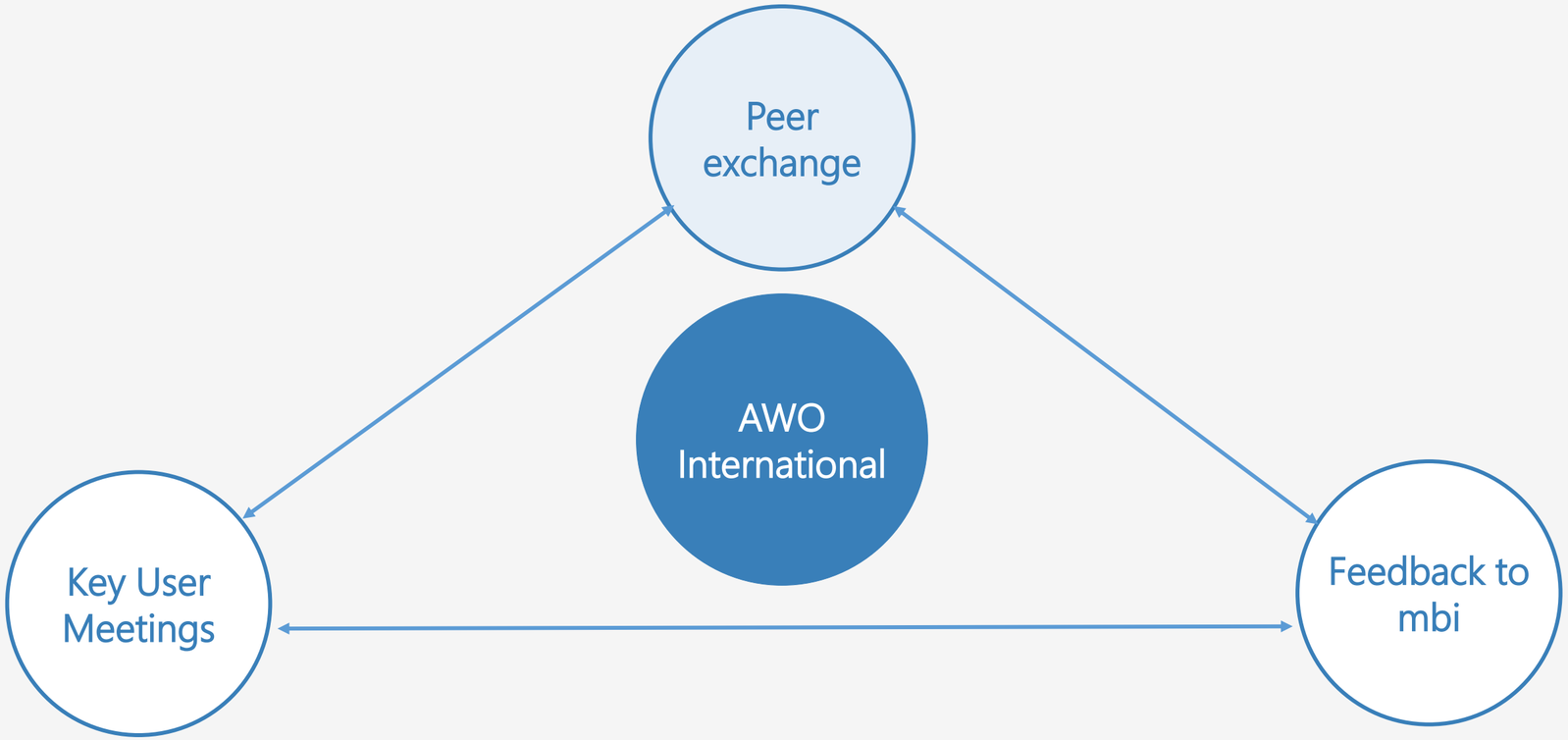
BEFORE AND NOW

Comparison

Area	Before	Today
Documentation (invoices, supporting documents)	Different understandings of what is stored where, maching documents with entries	[Almost] everything in one place, one database
Data quality	Many manual checks, inconsistent nomenclature, data loss	More consistent entries and information // traceability
Review & audit	Many queries and file versions, documents in different places	Shared data foundation, audit access to all postings including digital vouchers (Roll: Digital Voucher Auditor)
Reporting to donors	High consolidation effort	One single format and structure
4-Eye-Principle	Physical signatures	Individual role Partnerbook-User and digital traceability

COOPERATION WITH MBI & FURTHER DEVELOPMENT

WINPACCS Partnerbook is being improved constantly



Practical feedback helps the continuous improvment of the Partnerbook.

OUTLOOK

Features, that we would like to see in the future:

01 Partnercontrolling

02 One-page financial report:
Income / Expenditure / Fund balance

03 Automatically recognise voucher information using AI in Partnerbook

THANK YOU!

Thank you for your attention!



Any questions?